## Inventory Process

The Army FY 2011 inventory of service contracts adheres to the reporting criteria set forth in 10 USC § 2330a. The Army FY 2011 inventory was produced from the Army Contractor Manpower Reporting Application (CMRA). CMRA captures data from contractors on the number of labor hours expended by function, funding source, and mission supported. Contractors reported the services provided to the Army in FY 2011 in CMRA during the first quarter of FY 2012. The Secretary of the Army has required manpower reporting for all contracted services since January 2005. The manpower reporting requirement applies to all service contracts except utility services, foreign military sales, vertical construction and manufacturing. Contractors may also be required to report services provided under contracts for supplies particularly if those services are separately priced in the contract and the CMRA requirement is identified in the Performance Work Statement (PWS).

The CMRA collects data at the Contract Line Item Number (CLIN) level. As a result, multiple functions and lines of accounting can be identified for each task or delivery order reported in CMRA. We convert the number of labor hours reported to government full time equivalents (FTEs) using 2088 annual labor hours per employee, which is the basic measure of the levels of employment in the budget - per OMB Circular A-11. This yields a more accurate accounting of contractor labor than an overly simplistic "head count", which does not consider the number of hours a contractor employer expends under the contract. Utilizing a head count methodology could result in a significant over-estimation or underestimation of contracted support.

## Inventory Report

The Army FY 2011 inventory of contracts for services accounts for 247 K contractor full time equivalents (FTEs) at a total invoiced amount of \$40.3B; a slight increase when compared to the FY 2010 inventory that accounted for 241K FTEs and \$40B. Direct labor costs for contract services in the FY 2011 inventory total \$16B.

The Army inventory identified 112K contractor FTEs in the CENTCOM Theater of Operations. The DoD Synchronized Pre-deployment and Operational Tracker (SPOT) identified approximately 129K Army contractors in theater at the end of FY 2011. (This comparison excludes non-Army contractors reported in SPOT.) The number of contractors in the inventory is less than the number in SPOT, in part, because the inventory does not account for construction contracts and it consolidates the SPOT head count of full and parttime personnel into contractor full-time equivalents.

The following tables summarize contract costs and contractor FTEs by Command, contract service portfolio, funding source, contract action and type, location where performed and weapon system supported. Special reports of subcontractors and small business concerns are also included.

When CMRA was approved by the DoD Business Initiative Council initiative on September 4, 2002, the senior leadership of DoD determined that there was no perfect metric for measuring coverage but the least problematic metric would compare invoice amounts reported in CMRA to obligated amounts reported under the contract services object class 2500 in DFAS. It is estimated that CMRA has accounted for the labor and associated costs of at least 77 percent of FY 2011 contract service dollars obligations recorded in Defense Finance and Accounting System (DFAS). The 23 percent delta between contract obligations and invoiced contract costs is attributable in part to obligations reported under the contract services object class that includes goods and part of the delta could be attributable to under reporting in CMRA.

In Fiscal Year 2011, the Army also collected "other direct non-labor costs". These are defined as supply costs plus Other Direct Costs (ODCs) for the fiscal year. ODCs are charged directly to the Government and include but are not limited to special tooling, travel expenses, relocation expenses, pre-production and start-up costs, packaging and transportation cost, royalties, spoilage and rework, computer expenses, federal excise taxes and reproduction costs. Direct labor dollars are the total unburdened salary/wage (not including goods, overhead, retirement or benefits) dollar amount for direct labor performed. Indirect costs in overhead are inferred from subtracting the direct labor costs and other direct non-labor costs reported by contractors from their invoiced amount for the fiscal year. Overhead includes profit, general and administrative costs, the cost of the management and administrative support structure within the contractor, and the leave, benefits and retirement costs of the contracted direct labor hours. By collecting this data, the Army can now see direct labor and direct non-labor costs, as well as overhead costs, though analysis of the overhead costs is only just beginning. Analysis on a number of different factors is being initiated on a collaborative basis between the Office of the Assistant Secretary of the Army (Acquisition, Logistics and Technology), Office of the Assistant Secretary of the Army (Financial Management and Comptroller) and Office of the Assistant Secretary of the Army (Manpower and Reserve Affairs). Analysis will include, among other things, the examination of the effect that levels of subcontracting have on overall and overhead costs, as well as the effect that the type of contract vehicle and type of contract service has on overall and overhead costs.

## Command



Note that as the review of the inventory is completed the alignment of service contracts with Commands may change including the misalignment of Army requiring activities under DOD Agencies. ARCYBER, which is a new Army service component command, is reported this year under US Army Network Enterprise Technology Command.

## Contract Funding - Appropriation

Army FY 2011 Inventory of Contracts for Services

| Appropriation Category | Total Invoices |  | Overhead [*] |  | Direct, Non-Labor |  | Direct, Labor |  | Contractor FTE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operataions and Maintenance | \$ | 18,069,068,388 | \$ | 7,623,690,011 | \$ | 2,111,693,392 | \$ | 8,333,684,985 | 161,179 |
| Procurement | \$ | 5,517,574,743 | \$ | 3,448,233,208 | \$ | 700,925,429 | \$ | 1,368,416,106 | 13,031 |
| Research Development Test and Evaluation | \$ | 3,339,028,334 | \$ | 1,398,166,281 | \$ | 465,068,316 | \$ | 1,475,793,737 | 14,271 |
| Joint Improvised Explosive Devices Defeat | \$ | 230,746,965 | \$ | 93,618,284 | \$ | 19,992,719 | \$ | 117,135,962 | 1,021 |
| Family Housing | \$ | 20,131,877 | \$ | 7,035,924 | \$ | 1,920,163 | \$ | 11,175,790 | 203 |
| Military Construction | \$ | 288,578,544 | \$ | 99,701,506 | \$ | 83,609,897 | \$ | 105,267,141 | 4,992 |
| Base Realignment and Closure | \$ | 213,856,573 | \$ | 137,186,431 | \$ | 26,496,467 | \$ | 50,173,675 | 386 |
| Defense Health Program | \$ | 786,241,123 | \$ | 275,916,243 | \$ | 18,755,133 | \$ | 491,569,747 | 5,533 |
| Working Capital Funds | \$ | 906,576,848 | \$ | 552,481,857 | \$ | 79,873,788 | \$ | 274,221,203 | 3,115 |
| Other Appropriations | \$ | 1,173,098,642 | \$ | 442,149,636 | \$ | 260,768,482 | \$ | 470,180,525 | 7,495 |
| Unknown | \$ | 9,800,212,588 | \$ | 4,791,037,582 | \$ | 1,547,060,016 | \$ | 3,462,114,990 | 35,690 |
| Grand Total | \$ | 40,345,114,626 | \$ | 18,869,216,962 | \$ | 5,316,163,803 | \$ | 16,159,733,861 | 246,916 |

[*] Overhead = Invoices - (Direct, Non-Labor + Direct, Labor)

## Contract Service Portfolios - Generating Force

| Contract Service Portfolio |  | Total Invoice |  | Overhead* |  | Direct Non-Labor |  | Direct Labor | Contractor FTEs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Knowledge Based Services | \$ | 14,292,904,957.37 | \$ | 7,171,039,155.48 | \$ | 1,697,529,268.91 | \$ | 5,424,336,532.98 | 59,630.0 |
| Equipment Related Services | \$ | 5,306,885,817.17 | \$ | 3,715,299,504.77 | \$ | 431,276,153.94 | \$ | 1,160,310,158.46 | 18,019.6 |
| Electronics \& Communication Services | \$ | 2,389,854,293.53 | \$ | 744,220,653.99 | \$ | 561,343,324.86 | \$ | 1,084,290,314.68 | 9,252.2 |
| Medical Services | \$ | 370,740,276.00 | \$ | 59,578,967.02 | \$ | 8,474,617.80 | \$ | 302,686,691.18 | 2,374.8 |
| Transportation Services | \$ | 212,254,670.66 | \$ | 105,698,090.02 | \$ | 28,410,422.81 | \$ | 78,146,157,84 | 1,012.5 |
| Facility Related Services | \$ | 4,762,125,544.95 | \$ | 2,426,581,750.02 | \$ | 704,664,725.47 | \$ | 1,630,879,069.46 | 29,773.1 |
| [*] | \$ | 5,154,942,769.06 | \$ | 2,535,100,848.27 | \$ | 838,186,234.05 | \$ | 1,781,655,680.73 | 14,593.4 |
| Grand Total | \$ | 32,489,708,328.73 | \$ | 16,757,518,969.57 | \$ | 4,269,884,747.83 | \$ | 11,462,304,611.33 | 134,655.6 |
| * Overhead = Invoice - (Direct Non-labor + Direct Labor) |  |  |  |  |  |  |  |  |  |
| ${ }^{*}{ }^{*}$ S Serices not in Portfolio Management Framework |  |  |  |  |  |  |  |  |  |

## Contract Service Portfolios - Theater

| Contract Service Portfolios |  | Total Invoice |  | Overhead* |  | Direct Non-Labor |  | Direct Labor | Contractor <br> FTEs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Knowledge Based Services | \$ | 2,196,669,017.44 | \$ | - | \$ | 340,024,414.00 | \$ | 1,878,186,121.17 | 25,524.6 |
| Equipment Related Services | \$ | 889,767,361.97 | \$ | 198,507,996.55 | \$ | 210,364,008.10 | \$ | 480,895,357.32 | 13,094.3 |
| Electronics \& Communication Services | \$ | 675,483,545.44 | \$ | 218,086,584.42 | \$ | 158,721,819.48 | \$ | 298,675,141.55 | 4,912.6 |
| Medical Services | \$ | 16,519,416.04 | \$ | 13,422,962.04 | \$ | - | \$ | 3,096,454.00 | 40.6 |
| Transportation Services | \$ | 1,049,175,015.04 | \$ | 394,449,973.04 | \$ | - | \$ | 654,725,042.00 | 16,817.2 |
| Facility Related Services | \$ | 2,636,660,745.94 | \$ | 1,219,821,172.36 | \$ | 286,434,297.04 | \$ | 1,130,405,276.53 | 48,100.2 |
| [*] | \$ | 387,604,200.04 | \$ | 85,878,404.27 | \$ | 50,428,611.24 | \$ | 251,297,184.54 | 3,770.0 |
| Grand Total | \$ | 7,851,879,301.91 | \$ | 2,108,625,574.94 | \$ | 1,045,973,149.86 | \$ | 4,697,280,577.11 | 112,259.5 |
| * Overhead = Invoice - (Direct Non-labor + Direct Labor) |  |  |  |  |  |  |  |  |  |
| ${ }^{[ }{ }^{*}$ ] Serrices not in Portfolio Management Framework |  |  |  |  |  |  |  |  |  |
| Average rates were not used to compile inventory data except for some contracts in Afghanistan where contractor-reporting capabilities are severely limited. In these instances, direct non-labor and overhead costs are not reported. |  |  |  |  |  |  |  |  |  |

A detailed listing by product service code of generating force and operating force contract services is included in Appendix A. Appendix B contains a crosswalk of budget object classes to contract service portfolios developed by OSD that shows an inconsistent mapping of service portfolio groups across multiple object classes; e.g. knowledge based services are mapped to six different object classes and electronic and communication services are mapped to seven different object classes. This shows that object classes do not accurately reflect the functions performed by contractors.

## Contract Action

| Contract Action | Invoices |  | Overhead * |  | Direct Non-Labor |  | Direct Labor |  | Contractor FTEs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BPA CALL | \$ | 64,260,076.00 | \$ | 14,118,369.02 | \$ | 288,017.00 | \$ | 49,853,689.98 | 454.05 |
| BPA Order under Federal Schedule | \$ | 292,562,036.00 | \$ | 87,927,634.10 | \$ | 14,155,106.00 | \$ | 190,479,295.90 | 1,518.34 |
| BPAs and BPA Calls | \$ | 968,054,432.01 | \$ | 386,101,743.54 | \$ | 32,605,114.00 | \$ | 549,347,574.46 | 2,754.27 |
| Definitive Contract | \$ | 6,258,193,465.95 | \$ | 3,013,670,926.40 | \$ | 827,036,799.00 | \$ | 2,417,485,740.55 | 31,082.89 |
| Definitive Contract (IDC) | \$ | 403,701,626.96 | \$ | 157,580,630.94 | \$ | 93,157,378.01 | \$ | 152,963,618.01 | 2,232.20 |
| Definitive Contract (Non IDC) | \$ | 112,242,169.00 | \$ | 60,836,333.49 | \$ | 6,210,160.00 | \$ | 45,195,675.51 | 528.71 |
| DELIVERY ORDER | \$ | 19,718,164,595.16 | \$ | 9,411,810,397.78 | \$ | 2,508,256,739.89 | \$ | 7,798,097,457.48 | 149,239.54 |
| IDC | \$ | 22,425,919.00 | \$ | 6,983,692.62 | \$ | 2,413,257.00 | \$ | 13,028,969.38 | 506.98 |
| Order under Indefinite Delivery Contract | \$ | 4,813,139,344.95 | \$ | 2,391,099,129.50 | \$ | 545,215,785.08 | \$ | 1,876,824,430.37 | 18,207.54 |
| OTHER TRANSACTION AGREEMENT | \$ | 199,431.00 | \$ | - | \$ | - | \$ | 199,431.00 | 1.99 |
| PURCHASE ORDER | \$ | 386,000,037.41 | \$ | 132,325,745.98 | \$ | 11,868,079.00 | \$ | 241,806,212.43 | 3,241.63 |
| Other | \$ | 7,306,171,492.90 | \$ | 3,206,762,358.48 | \$ | 1,274,957,368.06 | \$ | 2,824,451,766.36 | 37,147.38 |
| Grand Total |  | ,345,114,626.34 |  | 869,216,961.86 | \$ | 5,316,163,803.04 | \$ | 159,733,861.44 | 246,915.52 |

* Overhead = Invoices $-($ Direct Non-Labor + Direct Labor $)$

Army FY 2011 Inventory of Contracts for Services

| Contract Type | Invoices |  | Overhead * |  | Direct Non-Labor |  | Direct Labor |  | Contractor FTEs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Combination (Awards Where Two or More Apply) | \$ | 1,727,427.00 | \$ | 466,252.00 | \$ | - | \$ | 1,261,175.00 | 9.00 |
| Cost | \$ | 1,242,069,290.63 | \$ | 473,461,965.97 | \$ | 180,462,661.00 | \$ | 588,144,663.66 | 9,531.70 |
| Cost Plus Award Fee | \$ | 4,286,248,902.10 | \$ | 1,590,946,932.96 | \$ | 500,246,216.05 | \$ | 2,195,055,753.08 | 53,536.68 |
| Cost Plus Fixed Fee | \$ | 5,134,030,449.80 | \$ | 2,256,258,390.36 | \$ | 1,030,912,028.03 | \$ | 1,846,860,031.42 | 30,778.06 |
| Cost Plus Incentive Fee | \$ | 693,959,595.00 | \$ | 433,684,173.98 | \$ | 90,640,309.04 | \$ | 169,635,111.97 | 1,248.71 |
| Cost Sharing | \$ | 7,228,081.00 | \$ | 3,790,209.00 | \$ | 1,500,043.00 | \$ | 1,937,829.00 | 22.08 |
| Firm Fixed Price | \$ | 13,697,096,823.02 | \$ | 7,075,625,375.79 | \$ | 1,283,344,676.98 | \$ | 5,338,126,770.26 | 98,103.25 |
| Firm Fixed Price - Level of Effort | \$ | 495,645,092.58 | \$ | 289,865,184.17 | \$ | 17,044,656.00 | \$ | 188,735,252.41 | 1,764.50 |
| Fixed Price Award Fee | \$ | 52,705,490.00 | \$ | 16,283,784.25 | \$ | 466,100.00 | \$ | 35,955,605.75 | 301.36 |
| Fixed Price Incentive | \$ | 20,335,729.00 | \$ | 11,307,094.28 | \$ | 167,809.00 | \$ | 8,860,825.72 | 158.27 |
| FIXED PRICE REDETERMINATION | \$ | 60,064,448.00 | \$ | 26,173,629.20 | \$ | 3,248,169.00 | \$ | 30,642,649.80 | 288.89 |
| Fixed Price with Economic Price Adjustment | \$ | 27,283,656.00 | \$ | 25,537,901.00 | \$ | - | \$ | 1,745,755.00 | 50.44 |
| Fixed Price with Prospective Price Redetermination | \$ | 10,340,243.00 | \$ | 8,962,821.00 | \$ | - | \$ | 1,377,422.00 | 21.48 |
| Labor Hours | \$ | 876,814,278.53 | \$ | 555,081,126.10 | \$ | 76,858,873.94 | \$ | 244,874,278.50 | 2,871.94 |
| Time and Materials | \$ | 9,272,941,321.18 | \$ | 4,022,819,812.98 | \$ | 1,466,933,953.99 | \$ | 3,783,187,554.21 | 32,503.08 |
| Other | \$ | 4,466,623,799.50 | \$ | 2,078,952,308.82 | \$ | 664,338,307.01 | \$ | 1,723,333,183.66 | 15,726.10 |
| Grand Total | \$ 40,345, 114,626.34 |  | \$ 18,869,216,961.86 |  | \$ 5,316,163,803.04 |  | \$ 16,159,733,861.44 |  | 246,915.52 |
| * Overhead = Invoices - ( Direct Non-Labor + Direct Labor ) |  |  |  |  |  |  |  |  |  |

## Army FY 2011 Inventory of Contracts for Services

Location - Country (exlcuding United States)

| Country | Invoices |  | Overhead * |  | Direct Non-Labor |  | Direct Labor |  | Contractor FTEs$48,390.07160$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Afghanistan | \$ | 3,601,843,482 | \$ | 247,740,660 | \$ | 540,047,348 | \$ | 2,814,055,474 |  |
| Albania | \$ | 2,641,908 | \$ | 2,040,621 | \$ | - | \$ | 601,287 | 13.96935 |
| Algeria | \$ | 1,974,409 | \$ | 1,943,215 | \$ | - | \$ | 31,195 | 0.11925 |
| Argentina | \$ | 579,046 | \$ | 520,808 | \$ | 3,916 | \$ | 54,322 | 0.57615 |
| Australia | \$ | 1,244,116 | \$ | 547,120 | \$ | 236,428 | \$ | 460,568 | 8.81897 |
| Azerbaijan | \$ | 258,871 | \$ | 235,770 | \$ | 11,283 | \$ | 11,818 | 0.12069 |
| Bahrain | \$ | 25,842,685 | \$ | 13,708,882 | \$ | 147,034 | \$ | 11,986,769 | 615.35106 |
| Bangladesh | \$ | 89,299 | \$ | 69,182 | \$ | 11,283 | \$ | 8,834 | 0.08093 |
| Barbados | \$ | 579,046 | \$ | 555,194 | \$ | 3,916 | \$ | 19,936 | 0.25000 |
| Belgium | \$ | 5,575,004 | \$ | 3,668,331 | \$ | 875,161 | \$ | 1,031,512 | 17.82039 |
| Belize | \$ | 1,158,091 | \$ | 1,050,318 | \$ | 7,832 | \$ | 99,942 | 1.03448 |
| Bolivia | \$ | 579,046 | \$ | 504,467 | \$ | 3,916 | \$ | 70,663 | 1.04215 |
| Bosnia and Herzegovina | \$ | 17,692,360 | \$ | - | \$ | 2,431,813 | \$ | 20,424,021 | 1,431.89416 |
| Brazil | \$ | 1,776,508 | \$ | 1,609,721 | \$ | 11,748 | \$ | 155,040 | 1.45546 |
| Cambodia | \$ | 39,752 | \$ | 12,129 | \$ | 14,048 | \$ | 13,575 | 0.27012 |
| Cameroon | \$ | 89,299 | \$ | 66,724 | \$ | 11,283 | \$ | 11,292 | 0.10776 |
| Canada | \$ | 470,811,530 | \$ | 387,275,075 | \$ | 232 | \$ | 83,536,223 | 615.24139 |
| Chile | \$ | 1,158,091 | \$ | 1,056,785 | \$ | 7,832 | \$ | 93,475 | 0.91571 |
| Columbia | \$ | 29,178,248 | \$ | 3,057,146 | \$ | 16,671,941 | \$ | 9,449,161 | 86.21504 |
| Costa Rica | \$ | 579,046 | \$ | 499,431 | \$ | 3,916 | \$ | 75,699 | 0.78831 |
| Croatia | \$ | 647,137 | \$ | 404,816 | \$ | 175,005 | \$ | 67,316 | 1.30077 |
| Cuba (GTMO) | \$ | 27,991,069 | \$ | 13,100,858 | \$ | 2,266,595 | \$ | 12,623,615 | 228.53496 |
| Czech Republic | \$ | 2,565,147 | \$ | 2,509,227 | \$ | 40,516 | \$ | 15,404 | 0.12740 |
| Djibouti | \$ | 35,643,428 | \$ | 18,665,634 | \$ | 12,821,789 | \$ | 4,156,006 | 64.45451 |
| Dominican Republic | \$ | 579,046 | \$ | 482,092 | \$ | 3,916 | \$ | 93,038 | 0.95307 |
| Ecuador | \$ | 1,023,853 | \$ | 907,994 | \$ | 3,916 | \$ | 111,943 | 1.43391 |
| Egypt | \$ | 55,210,112 | \$ | 52,394,335 | \$ | 93 | \$ | 2,815,685 | 21.50431 |
| El Salvador | \$ | 856,704 | \$ | 741,906 | \$ | 50,541 | \$ | 64,257 | 1.18343 |
| France | \$ | 393,853 | \$ | 135,590 | \$ | 142,111 | \$ | 116,152 | 0.69492 |
| Georgia | \$ | 1,432,786 | \$ | 831,350 | \$ | 216,695 | \$ | 384,742 | 6.31131 |
| Germany | \$ | 1,539,653,466 | \$ | 1,081,966,431 | \$ | 99,356,968 | \$ | 358,330,068 | 4,664.41296 |
| Gibraltar | \$ | 800 | \$ | 168 | \$ | - | \$ | 632 | 0.00240 |
| Greece | \$ | 118,362 | \$ | 28,335 | \$ | - | \$ | 90,027 | 1.07807 |
| GUAM | \$ | 5,602 | \$ | 4,930 | \$ | - | \$ | 672 | 0.01149 |
| Guatemala | \$ | 632,461 | \$ | 475,358 | \$ | 3,916 | \$ | 153,187 | 2.48372 |
| Guyana | \$ | 579,046 | \$ | 524,833 | \$ | 3,916 | \$ | 50,297 | 0.65805 |
| Haiti | \$ | 699,677 | \$ | 586,832 | \$ | 13,374 | \$ | 99,471 | 1.02299 |
| Honduras | \$ | 12,274,645 | \$ | 4,133,429 | \$ | 784,859 | \$ | 7,356,357 | 579.04836 |
| India | \$ | 1,848,255 | \$ | 1,317,191 | \$ | 493,180 | \$ | 37,884 | 0.26916 |
| Iraq | \$ | 3,024,067,912 | \$ | 1,195,213,862 | \$ | 218,639,592 | \$ | 1,610,214,458 | 58,067.96266 |
| Israel | \$ | 2,285,737 | \$ | 2,032,282 | \$ | - | \$ | 253,455 | 0.44205 |
| Italy | \$ | 131,024,039 | \$ | 121,766,960 | \$ | 3,092,486 | \$ | 6,164,593 | 84.67866 |
| Jamaica | \$ | 579,046 | \$ | 547,757 | \$ | 3,916 | \$ | 27,373 | 0.31992 |
| Japan | \$ | 43,095,041 | \$ | 19,628,978 | \$ | 4,267,921 | \$ | 19,198,143 | 354.48127 |
| Jordan | \$ | 181,407 | \$ | 130,119 | \$ | 11,283 | \$ | 40,005 | 0.26245 |
| Kenya | \$ | 3,372,234 | \$ | 3,185,757 | \$ | - | \$ | 186,477 | 1.56322 |
| Kiribati | \$ | 113,083 | \$ | 94,831 | \$ | - | \$ | 18,252 | 0.14991 |
| Korea (South) | \$ | 274,814,647 | \$ | 141,703,780 | \$ | 47,639,198 | \$ | 85,471,669 | 1,702.74044 |
| Kosovo | \$ | 23,377,609 | \$ | 1,712,370 | \$ | 9,794,764 | \$ | 11,870,474 | 355.23372 |
| Kuwait | \$ | 1,552,077,040 | \$ | 916,702,902 | \$ | 289,269,751 | \$ | 346,104,387 | 8,159.07232 |
| Kyrgyzstan | \$ | 574,152 | \$ | 567,336 | \$ | - | \$ | 6,815 | 0.07471 |
| Lesotho | \$ | 89,299 | \$ | 66,552 | \$ | 11,283 | \$ | 11,464 | 0.11207 |
| Lithuania | \$ | 565,836 | \$ | 230,457 | \$ | 120,732 | \$ | 214,647 | 2.14081 |
| Macedonia | \$ | 2,513,798 | \$ | - | \$ | 1,122,528 | \$ | 1,391,270 | 5.51724 |
| Marshall Islands | \$ | 143,919,982 | \$ | 93,848,784 | \$ | 43,940,808 | \$ | 6,130,390 | 148.97125 |
| Mexico | \$ | 6,742,504 | \$ | 5,942,365 | \$ | 516,043 | \$ | 284,096 | 2.24904 |
| Moldova | \$ | 425,326 | \$ | 172,584 | \$ | - | \$ | 252,742 | 11.98467 |
| Morocco | \$ | 49,920 | \$ | 46,284 |  |  | \$ | 3,636 | 0.04598 |
| Nepal | \$ | 1,823,795 | \$ | 1,790,829 | \$ | - | \$ | 32,966 | 0.09195 |
| Netherlands | \$ | 3,039,110 | \$ | 2,698,129 | \$ | 103,579 | \$ | 237,402 | 2.39513 |
| Nicaragua | \$ | 579,046 | \$ | 527,137 | \$ | 3,916 | \$ | 47,993 | 0.54741 |
| Norway | \$ | 1,431,286 | \$ | 1,393,346 | \$ | 14,407 | \$ | 23,533 | 0.05125 |
| Oman | \$ | 26,891,197 | \$ | 17,694,283 | \$ | 8,989,008 | \$ | 207,906 | 6.85824 |
| Pakistan | \$ | 18,624,323 | \$ | 14,359,859 | \$ | 2,028,626 | \$ | 2,235,838 | 17.96983 |
| Panama | \$ | 2,477,303 | \$ | 734,720 | \$ | 1,042,776 | \$ | 699,808 | 18.06418 |
| Paraguay | \$ | 579,046 | \$ | 429,743 | \$ | 3,916 | \$ | 145,387 | 1.63410 |
| Peru | \$ | 4,310,130 | \$ | 3,695,062 | \$ | 447,230 | \$ | 167,838 | 1.84722 |
| Philippines | \$ | 4,286,916 | \$ | 3,659,628 | \$ | 535,820 | \$ | 91,468 | 0.45785 |
| Poland | \$ | 89,299 | \$ | 41,501 | \$ | 11,283 | \$ | 36,515 | 0.28832 |
| Qatar | \$ | 158,883,993 | \$ | 82,089,989 | \$ | 52,075,418 | \$ | 24,718,585 | 885.79263 |
| Romania | \$ | 8,576,229 | \$ | 5,088,324 | \$ | 769,369 | \$ | 2,718,536 | 144.51054 |
| Russia | \$ | 189,283 | \$ | 189,273 | \$ |  | \$ | 10 | 0.00048 |
| Saudi Arabia | \$ | 34,383,851 | \$ | 20,851,659 | \$ | 12,982,434 | \$ | 549,758 | 7.21744 |
| Senegal | \$ | 165,574 | \$ | 139,056 | \$ | 16,831 | \$ | 9,687 | 0.06418 |
| Serbia | \$ | 189,283 | \$ | 93,313 | \$ | - | \$ | 95,970 | 1.07472 |
| Singapore | \$ | 2,489,299 | \$ | 1,275,654 | \$ | 11,283 | \$ | 1,202,362 | 5.14846 |
| South Africa | \$ | 280,044 | \$ | 276,332 |  |  | \$ | 3,712 | 0.02155 |
| Spain | \$ | 20,929,668 | \$ | 20,283,979 | \$ | 496,548 | \$ | 149,141 | 12.51293 |
| Suriname | \$ | 579,046 | \$ | 570,984 | \$ | 3,916 | \$ | 4,146 | 0.03927 |
| Sweden | \$ | 1,363,978 | \$ | 1,115,491 | \$ | 146,799 | \$ | 101,688 | 0.24521 |
| Tajikistan | \$ | 89,299 | \$ | 65,435 | \$ | 11,283 | \$ | 12,581 | 0.10728 |
| Tanzania, United Republic of | \$ | 89,299 | \$ | 68,042 | \$ | 11,283 | \$ | 9,974 | 0.07567 |
| Thailand | \$ | 510,668 | \$ | 170,009 | \$ | - | \$ | 340,659 | 6.96839 |
| The Bahamas | \$ | 1,073,379 | \$ | 582,136 | \$ | 231,033 | \$ | 260,210 | 3.18822 |
| Trinidad \& Tobago | \$ | 275,057 | \$ | 267,864 | \$ | 475 | \$ | 6,718 | 0.08381 |
| Uganda | \$ | 3,887,503 | \$ | 3,101,400 | \$ | 11,283 | \$ | 774,820 | 2.52730 |
| Ukraine | \$ | 2,027,143 | \$ | 777,457 | \$ | 693,552 | \$ | 556,134 | 5.54598 |
| United Arabs Emirates | \$ | 11,550,772 | \$ | 8,870,036 | \$ | 460,576 | \$ | 2,220,160 | 64.43487 |
| United Kingdom | \$ | 20,416,282 | \$ | 7,957,382 | \$ | 2,823,813 | \$ | 9,635,087 | 67.37692 |
| Uruguay | \$ | 579,046 | \$ | 527,514 | \$ | 3,916 | \$ | 47,616 | 0.50431 |
| Uzbekistan | \$ | 119,228 | \$ | 119,218 | \$ | - | \$ | 10 | 0.00048 |
| Venezuela | \$ | 303,988 | \$ | 297,001 | \$ | 3,441 | \$ | 3,547 | 0.04406 |
| Yeman | \$ | 3,526,996 | \$ | 3,072,417 | \$ | 305,905 | \$ | 148,673 | 0.44013 |
| Grand Total | \$ | 11,392,324,246 | \$ | 4.548,677.571 | \$ | 1,379,548,334 | \$ | 5,464,098,342 | 126,917.76143 |

## Army FY 2011 Inventory of Contracts for Services

## Location - State



Weapon System Support


## Army FY 2011 Inventory of Contracts for Services

## Subcontractor

| Country | Invoices | Overhead * | Direct Non-Labor |  | Direct Labor | Contractor FTEs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Afghanistan |  |  |  | \$ | 241,399,573 | 1,971.98 |
| Argentina |  |  |  | \$ | 54,322 | 0.58 |
| Bahrain |  |  |  | \$ | 2,072,214 | 429.60 |
| Barbados |  |  |  | \$ | 19,936 | 0.25 |
| Belgium |  |  |  | \$ | 38,808 | 0.88 |
| Belize |  |  |  | \$ | 36,160 | 0.38 |
| Belize (British Honduras) |  |  |  | \$ | 63,782 | 0.65 |
| Bolivia |  |  |  | \$ | 70,663 | 1.04 |
| Brazil |  |  |  | \$ | 115,669 | 1.08 |
| Canada |  |  |  | \$ | 62,999 | 0.47 |
| Chile |  |  |  | \$ | 93,475 | 0.92 |
| Columbia |  |  |  | \$ | 1,208,410 | 21.10 |
| Costa Rica |  |  |  | \$ | 75,699 | 0.79 |
| Cuba |  |  |  | \$ | 28,023 | 0.31 |
| Djibouti |  |  |  | \$ | 191,865 | 2.46 |
| Dominican Republic |  |  |  | \$ | 93,038 | 0.95 |
| Ecuador |  |  |  | \$ | 109,937 | 1.40 |
| Egypt |  |  |  | \$ | 261,862 | 3.30 |
| El Salvador |  |  |  | \$ | 35,706 | 0.38 |
| France |  |  |  | \$ | 2,562 | 0.02 |
| Georgia |  |  |  | \$ | 5,171 | 0.05 |
| Germany |  |  |  | \$ | 35,462,670 | 479.12 |
| Greece |  |  |  | \$ | 77,946 | 1.06 |
| Guatemala |  |  |  | \$ | 114,461 | 1.25 |
| Guyana |  |  |  | \$ | 50,297 | 0.66 |
| Haiti |  |  |  | \$ | 90,496 | 0.88 |
| Honduras |  |  |  | \$ | 2,302,936 | 52.29 |
| Iraq |  |  |  | \$ | 281,142,952 | 20,684.12 |
| Israel |  |  |  | \$ | 243,025 | 0.40 |
| Italy |  |  |  | \$ | 725,608 | 9.16 |
| Jamaica |  |  |  | \$ | 27,373 | 0.32 |
| Japan |  |  |  | \$ | 3,362,005 | 97.16 |
| Jordan |  |  |  | \$ | 32,108 | 0.19 |
| Kiribati |  |  |  | \$ | 18,252 | 0.15 |
| Korea |  |  |  | \$ | 24,052,468 | 561.75 |
| Kosovo |  |  |  | \$ | 209,372 | 2.27 |
| Kuwait |  |  |  | \$ | 61,014,968 | 967.14 |
| Kyrgyzstan |  |  |  | \$ | 6,815 | 0.07 |
| Mexico |  |  |  | \$ | 179,652 | 1.75 |
| Netherlands |  |  |  | \$ | 3,288 | 0.03 |
| Nicaragua |  |  |  | \$ | 47,993 | 0.55 |
| Oman |  |  |  | \$ | 100,086 | 0.63 |
| Panama (formerly PN) |  |  |  | \$ | 33,048 | 0.40 |
| Paraguay |  |  |  | \$ | 145,387 | 1.63 |
| Peru |  |  |  | \$ | 124,046 | 1.60 |
| Qatar |  |  |  | \$ | 770,526 | 11.13 |
| Romania |  |  |  | \$ | 133,064 | 3.46 |
| Saudi Arabia |  |  |  | \$ | 131,150 | 1.88 |
| Serbia |  |  |  | \$ | 95,970 | 1.07 |
| Spain |  |  |  | \$ | 400 | 0.00 |
| Suriname |  |  |  | \$ | 4,146 | 0.04 |
| Thailand |  |  |  | \$ | 13,380 | 0.46 |
| The Bahamas |  |  |  | \$ | 50,006 | 0.61 |
| Trinidad \& Tobago |  |  |  | \$ | 6,718 | 0.08 |
| United Arabs Emirates |  |  |  | \$ | 185,738 | 3.55 |
| United Kingdom |  |  |  | \$ | 11,180 | 0.08 |
| United States |  |  |  | \$ | 1,490,759,968 | 19,195.09 |
| Uruguay |  |  |  | \$ | 47,616 | 0.50 |
| Venezuela |  |  |  | \$ | 3,547 | 0.04 |
| Grand Total |  |  |  | \$ | 2,147,820,535.21 | 44,521.16 |

Subcontractors do not report invoiced and direct non-labor dollar amounts. These amounts are reported by the prime contractor for the entire task delivery order.

## Small Business

| Small Business |
| :--- |
|  |

## Inventory Review

The Army has a two-pronged approach to reviewing the activities in the inventory. First, a General Officer or accountable member of the Senior Executive Service from the requiring activity must complete a Services Contract Approval Request (SCAR) form for all service contract requirements prior to the Contracting Officer initiating of any contract for service, or exercise of a service contract option (Army Federal Acquisition Regulation Supplement 5107.503(3)). The approval, which includes a certification statement supported by a series of worksheets, is used by Senior Commanders and HQDA Principals to identify functions that are inherently governmental or closely associated with inherently governmental, and those functions that are inappropriate personal services. The purpose of this pre-award approval process is to ensure that service contracts reflect bona fide requirements that are executed in accordance with statutes and regulations governing inherently governmental functions and personal services. The latest authorized version of the approval form can be found at web-link http://www.asamra.army.mil/scra/

Second, the Army has instituted a Panel for Documentation of Contractors (PDC) to fulfill the statutory requirement to identify inherently governmental functions, closely associated with inherently governmental functions, ensure that personal services contracts are entered into under proper statutory authority, and to evaluate whether sufficient organic capacity exists to oversee the contracted workforce as required by Title 10 United States Code section 2330a and 2383. The elements of section 2383 that we evaluate with the aid of the inventory and additional information provided by commands in our PDC process established by the Secretary of the Army on July 10, 2009 are as follows: 1) the span of control and sufficiency of the number of contracting officer representatives; 2 ) the capacity of the organic workforce to make informed and independent judgments of the work performed; 3) the impact of tiers of sub-contractors; and 4) the potential for organizational conflicts of interests when looking holistically at the work provided by contractors to an organization. Our review is within the framework of "Total Force Management," the Title 10 and Department of Defense term for multi-sector workforce planning and considers not just the appropriate mix between civilian employees and contractors but also evaluates the military, civilian and contractor mix. Our review evaluates contracted work both by individual contract and task order on a pre-award basis, through the use of the SCAR, but also on a
functional basis in the post award review conducted by the PDC. The risk of inherently governmental contractor performance of closely associated with inherently governmental functions is more visible in the post-award review required by section 2330a because statements of work can be written to avoid expressly mentioning inherently governmental work. However, the realities of actual contract performance may be another matter when one holistically evaluates all the contracts performing a function in support of an organization. We are working to improve compliance with what we find in the course of these reviews.

Guidance for the submission and review of the fiscal year 2011 inventory of contracts for services from the Under Secretary of Defense for Acquisition, Technology, and Logistics and Under Secretary of Defense for Personnel and Readiness requires a complete review, within 90 days of submission, of the contractor inventory. The review must include at minimum $50 \%$ of all contracts, task orders, delivery orders, or interagency acquisition agreements listed in the Army inventory for a fiscal year 2011. To the maximum extent possible, priority is to be given to contracts previously not reviewed, or those that may present a higher risk of inappropriate performance. Thus far, the on-going review has been of contract services in the generating force of the Army, and has not included contract services for other contingency operations (OCO) in the operating force. Results of the review, to date, are listed in the following table.

Panel for Documentation of Contractors (PDC) Results

|  | Manpower Mix Criteria (MMC) Description. | Contractor Man- <br> year Equivalent <br> (CME) | Contract Service <br> Projection |  |
| :---: | :--- | ---: | ---: | ---: |
| E | Inherently Govenrmental Function | 941.0 | $\$$ | $217,213,808.97$ |
| H | Closely Associated with Inherently Governmental Function | $44,775.4$ | $\$$ | $8,585,790,600.71$ |
| H2 | Unauthorized Personal Service | 851.0 | $\$$ | $150,952,533.68$ |
| H3 | Critical Function | $2,955.0$ | $\$$ | $709,657,633.04$ |
| Q | Divest Function | 153.0 | $\$$ | $29,230,396.92$ |
| X | Appropriate to Contract | $51,622.0$ | $\$$ | $9,373,453,719.28$ |
| X4 | Authorized Personal Service | $2,517.0$ | $\$$ | $284,081,023.28$ |
| [] | Pending Review of New or Changed Service | $11,049.5$ | $\$$ | $2,248,475,060.47$ |
|  |  | Total | $114,863.9$ | $\$ 21,598,854,776.34$ |

Includes only Generating Force services; does not include contract services for (OCO) other contingency operations.
The contractor inventory has not yet been fully used in the budget and acquisition processes, as it has been primarily used by the Manpower community in its Total Force Management reviews to identify inherently governmental, closely associated with inherently
governmental, critical functions and authorized and unauthorized personal services contracted functions. The budget exhibits submitted since the President's Budget for Fiscal Year 2012 pursuant to section 235 have not been based on the contractor inventory or review process. After Title 10 United States Code section 235 was enacted, the PDC started working with Army commands to project their future contract services requirements based on the contractor inventory review. Deputy Assistant Secretary of the Army (Procurement) service portfolio managers are using PDC contract service projections to ensure that dollar obligations for contract services are within the limits set forth in section 808 of the FY 2012 NDAA. The following table lists contract services that are subject to reduction pursuant to section 808 .

|  | Contractor Man-year Equivalents (CMEs) Subject to Reduction Pursuant NDAA 12 SEC 808 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CMEs Performing Inherently Governmental Functions (IG) | CMEs Performing <br> Functions Closely <br> Associated w/ IG <br> Functions | CMEs Performing Unauthorized Personal Services | Projected Dollars |
| Army National Guard Bureau | 15 | 145 | 33 | \$ 26,586,460.24 |
| Headquarters, Department of the Army | 26 | 1,254 | - | \$ 321,976,101.16 |
| Army Commands |  |  |  |  |
| US Army Forces Command | 54 | 3,128 | 4 | \$ 614,697,027.12 |
| US Army Materiel Command | 25 | 8,385 | 150 | \$ 2,268,738,443.35 |
| US Army Training \& Doctrine Command | - | 8,986 | - | \$ 1,365,472,852.08 |
| Army Service Component Commands |  |  |  |  |
| US Army Cyber Command | - | 128 | - | \$ 29,559,696.47 |
| US Army Central Command | - | 604 | - | \$ 145,172,608.00 |
| US Army North | - | 70 | - | \$ 13,258,500.50 |
| US Army South | - | - | - | \$ |
| US Army Europe | - | 664 | - | \$ 28,857,453.28 |
| US Army Pacific | 10 | 105 | - | \$ 20,323,717.75 |
| Eighth US Army | - | 13 | - | \$ 3,518,509.41 |
| US Army Special Operations Command | - | 422 | - | \$ 283,423,656.88 |
| US Army Space and Missile Defense Command | - | 574 | 1 | \$ 121,239,083.50 |
| US Army Africa | - | - | - | \$ |
| Direct Reporting Units |  |  |  |  |
| US Army Network Enterprise Technology Command | - | 7 | 66 | \$ 18,297,467.52 |
| US Army Medical Command | - | 186 | 202 | \$ 90,441,488.16 |
| US Army Intelligence and Security Command |  |  |  |  |
| US Army Criminal Investigation Division Command | - | 506 | 7 | \$ 132,617,388.41 |
| US Army Corps of Engineers | - | 584 | 4 | \$ 130,721,672.76 |
| US Army Military District of Washington |  |  |  |  |
| Army Test and Evaluation Command | 355 | 744 | 94 | \$ 142,850,128.71 |
| US Army Reserve Command | - | 846 | 2 | \$ 432,063,182.56 |
| US Army Acquistion Support Center | 456 | 1,873 | 51 | \$ 615,046,276.99 |
| Installation Management Command | - | 13,505 | 237 | \$ 1,887,210,853.24 |
| US Army Accessions Command | - | 1,930 | - | \$ 249,553,538.74 |
| US Military Academy | - | 116 | - | \$ 12,330,836.52 |
|  | 941.0 | 44,775.4 | 851.0 | \$ 8,953,956,943.36 |

On February 1, 2011, the Secretary of the Army suspended all unencumbered in-sourcing positions and reserved to himself the approval of all in-sourcing actions. Subsequent insourcing guidance dated February 10, 2012 extended the suspension and the reservation of
in-sourcing approval to the SECARMY. The SECARMY guidance further stipulates that any in-sourcing action approved prior to February 1, 2011, that had at least one unencumbered position as of February 1, 2011, and which has not been previously submitted for SECARMY approval, will be submitted for action within 90 days. In addition, within 90 days, a package must be submitted to in-source currently contracted functions determined to be inherently governmental or unauthorized personal services (as identified in the Panel for Documentation of Contractors process). A failure to submit the requisite packages within the set period will render remaining contracted functions subject to divestiture. Funding for remaining contracted functions may be withdrawn by Assistant Secretary of the Army (Financial Management and Comptroller) with enforcement by the Assistant Secretary of the Army (Acquisition, Logistics and Technology). The following table lists the number of positions insourced prior to and after the February 1, 2011 suspension.

|  | Positions <br> In-sourced Prior to <br> 1 FEB 2011 <br> Suspension | Positions <br> In-sourced After <br> 1 FEB 2011 <br> Suspension | Statutory Requirement for Contract Performance | Statutory Requirement for In-sourcing |
| :---: | :---: | :---: | :---: | :---: |
| Inherently Governmental Function | 1,143 |  | Must not contract | Special Consideration |
| Closely Associated with Inherently Governmental Function | 5,754 | 739 | Minimize contract performance | Special Consideration |
| Unauthorized Personal Service | 0 |  | Must not contract | Special Consideration |
| Critical Function | 0 |  | Assess Risk | Special Consideration |
| Appropriate to Contract | 839 |  | Appropriate to Contract | Cost Savings based on DTM |
| Authorized Personal Service | 0 |  | Appropriate to Contract | Cost Savings based on DTM |
| Total | 7,736 | 739 |  |  |

